



# MEDIATION TRAINING

SESSION 1: OCTOBER 5, 6, 7  
SESSION 2: OCTOBER 19 & 20

This Basic Mediation Training fulfills basic requirements required by most court sponsored mediation programs, including the Western District of Pennsylvania, the U.S. Bankruptcy Court and the Generations Program. As a base to their mediation training, participants will first gain a comprehensive understanding of the psychology of conflict and negotiation. Participants will then be trained in basic mediation skills and be encouraged to begin developing their own mediation style.

## WHAT PAST PARTICIPANTS SAY

*This was the best training I've received as a lawyer. The course drastically improved how I approach the settlement of any case. This is a master class in resolving disputes – and I'm a better lawyer because of it.*

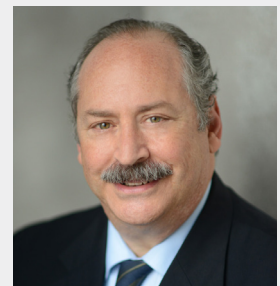
**JULIAN NEISER, ESQ.**

*I attended several mediation classes after taking Selina and Bernie's course, and their class was by far the most useful and enjoyable. They are one of the best educational teams I have ever encountered.*

**MARY K. AUSTIN, ESQ.**



**SELINA SHULTZ**  
thealternativegroup.com



**BERNIE BEHREND**  
behrendmediation.com

## REGISTRATION

SESSION 1: OCTOBER 5, 6, & 7, 2017, 8AM-4PM

SESSION 2: OCTOBER 19 & 20, 2017, 8AM-4PM

CONTACT IAN MOKEL AT (412) 391 7733

LOCATION TO BE DETERMINED

\$1400 BEFORE SEPTEMBER 21 / \$1500 AFTER SEPTEMBER 21

10% DISCOUNT FOR MEMBERS OF THE MEDIATION COUNCIL OF WESTERN PENNSYLVANIA AND THE PENNSYLVANIA COUNCIL OF MEDIATORS

Breakfast and lunch will be served. Lodging available at several local hotels within a mile of training center.  
27.5 Substantive Hours and 3 Ethics Hours have been approved by the Pa CLE Board.